



ACCURA MIS @ MERTON

Merton installed Accura MIS to take advantage of its ease of use & simplicity, Accura has greatly improved their response time to Clients...

What was the situation before Accura was installed?

Before Accura was installed the print manager used a paper system to work out estimates. There was no history kept for reference, or even a database of client details. The estimating was done without any costing models and there was no idea of what the profit margins were.

What attracted you to Accura MIS?

Accura was demonstrated to the authority on our premises. It appeared to mirror the print process, be easy to use, and broke down the workflow into the logical departments.



“Accura is great for monitoring all the important areas of production, from time an operator should be on a job to the level of profitability.”

How did you find the demonstration & installation of Accura?

The thorough demonstration of the software was a big contributor towards us purchasing Accura. It also seemed to be value for money, and phone support was reassuring – though I have not had to call very often.

How has Accura improved business for you?

We have had Accura for approximately two and a half years. We piloted it for the first year, keeping our old stock records running in parallel as we built up our database and got staff comfortable with the system.

By the second year we were fully utilizing the system and got rid of the old 'filing cabinet' system. Accura is great for monitoring all the important areas of production, from the time an operator should be on a job to the level of profitability.

The Accura MIS System generates estimates that clients receive, this creates a good first impression, and it is easy to make revisions which always impresses the client when they ask the cost for a different quantity.

It took a little while to build up our database of clients and stock in Accura, but once done saved so much time, and supplies us with some essential data for measuring performance and profit. We have been using the stock control reports to give us the monthly percentage of recycled paper used by the authority.

“We feel you should consider putting Accura on your shopping list. It is well worth the effort to change the way you work.”

Would you recommend Accura to other printers?

We feel you should consider putting Accura on your shopping list. Both the software and the support are good. Organising training for new staff and having a software upgrade has been simple and non disruptive. The team are always helpful and were supportive when we were doing the initial work to set up the software. It is well worth the effort to change the way you work.



Empower Your Business

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